



Lorenzo Mannocci

Ph.D. Student
Artificial intelligence

BIRTHDATE

06/12/1995

CONTACT

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SOFT SKILLS

- Good team work
- Leadership
- Communicator & Public Speaker
- Planner & Organizer

LANGUAGE

- Italian (native language)
- English (certificate B2, FCE)

EDUCATION

Italian National Ph.D. in Artificial intelligence - area "AI & Society"

University of Pisa – IIT CNR (National Research Council) Ph.D.
2021 – In progress

Data Science And Business Informatics,

University of Pisa, Master's Degree
2019 – 2021 (Graduated with grade of 110/110 Laude)

Computer Engineering,

University of Pisa, Bachelor Degree
2014 – 2019 (Graduated with grade of 102/110)

Scientific High School, IT plan

2009 – 2014 (Graduated with degree of 94/100)

MASTER'S DEGREE THESIS

I developed a thesis in **bot detection** on Twitter with the use of **multivariate time series**. The thesis was in **collaboration** with **Aristotle University of Thessaloniki** (I should have left for Salonico, but the trip has not been possible, due to Covid-19 situation).

DATA SCIENCE

- **Social Network Analysis (30Laude):**
 - ✓ NetworkX
 - ✓ Community Discovery: cdlib
 - ✓ Diffusion and Epidemics: ndlib
 - ✓ Link Prediction: linkpred
- **Data Mining (30Laude):**
 - ✓ *Classification Task* (Decision Tree, Random Forest, Logistic Regression, Ensemble Classifier, KNN)
 - ✓ *Clustering* (K-Means, DBScan, Hierarchical Clustering, Expectation Maximization Algorithm, Bisecting K-Means, X-Means)
 - ✓ *Transactional Clustering* (K-Modes, Rock, CLOPE, TX-Means)
 - ✓ *Pattern Mining e Sequential PM* (with time constraints)
 - ✓ *Time Series* (clustering, classification, forecasting, anomaly)

SPORT

- Basketball Competitive (2000 – 2014)
- Sailing Competitive (2001 – 2010)
- Skiing Amateur (2000 – in progress)

VOLUNTEERING

- Boyscout manager (2016 – in progress)
- Association Sharawi (2012 – 2018)

JOBS DONE

- Federal Basketball Referee (2013 – 2014)
- Creating Website:
 - ✓ www.lorenzomannocci.it
 - ✓ www.datascienceitaly.com

- ✓ *Anomaly Detection* (statistical approach, distance, density, angle based)

- **Decision Support System:** *DataWarehouse Design, Analytic Function SQL*
- **Statistical Methods for Data Science:** Statistics theory and application with *R Language*
- **Visual Analytics (30Laude):** *Soccer Anlysis* about players and teams through big data. *Storytelling* from data <https://github.com/va2019lupinimannocci/dataSoccerAnalysis>
- **Machine learning (30):** Neural network, SVM, Statistical Learning Theory
- **Laboratory of Data Science (30):** ETL process, SQL Server, SSIS, OLAP system, MDX, PowerBI, Microstrategy Desktop, Pivot Table

ECONOMICS (OR SOMETHING IN THE MIDDLE)

- **Marketing Analysis and Research (30Laude):** business game with Fater (italian join venture held by **Procter&Gamble** and Angelini), first classified in the competition (useful for relationships with economists)
- **Business Organization**
- **Business Management (30)**
- **Logistics:** Modeling techniques and algorithmic approaches for managing logistic systems
- **Business Process Modeling (30Laude):** Analysis and verification properties of business processes, Petri Net, Workflownet, BPMN
- **Technologies for web marketing** (advertising campaign):
 - ✓ Google Analytics
 - ✓ Google Ads

PROGRAMMING LANGUAGE (ENGINEERING)

- SQL
- MDX
- Python
- R
- Java
- C++
- PHP, HTML, CSS, JavaScript